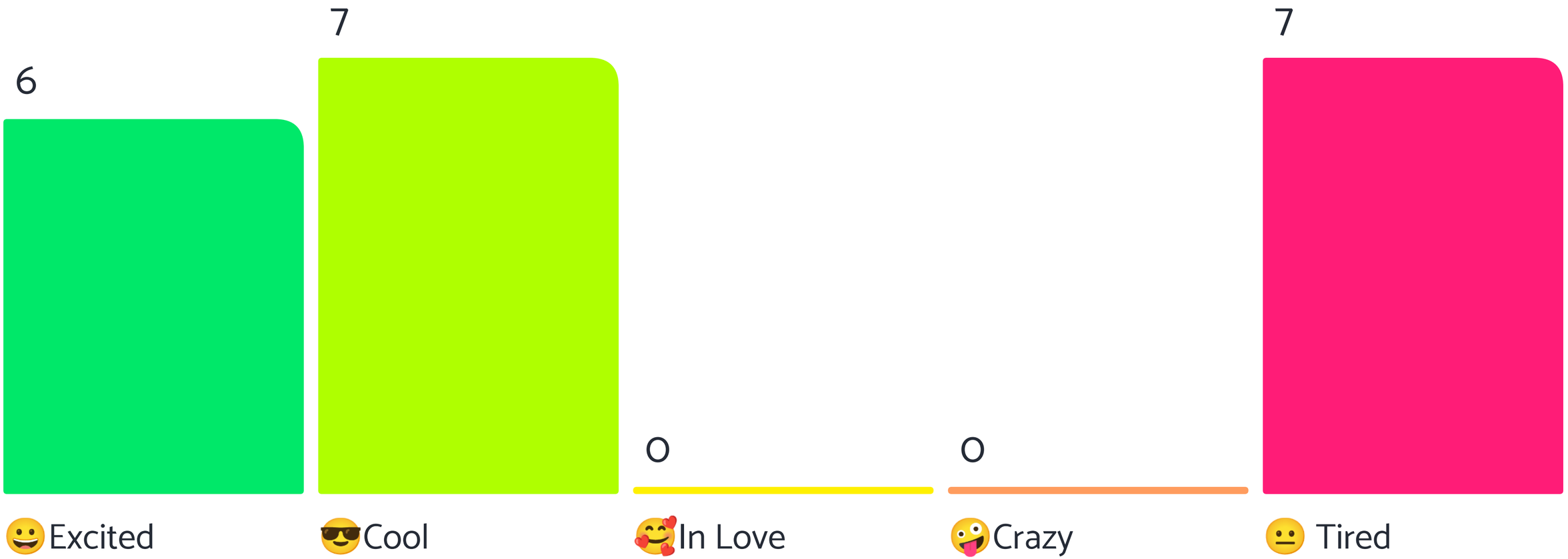
How do you feel?



What is pitching?



Possible Audiences



Possible Objectives



What are sucess factors of a good talk?

Research of your audience

substance

Great first sentance

Convincing arguments, catchy summary

good energy

Clear objective

Natural

Emotional involvment, powerful dramaturgy, share something really true inside you

What are sucess factors of a good talk?

I feel good after;)

Charismatic speaker, passion for the topic

Key idea,

Makes me do

Being authentic and believing in the message you are transmitting.

Have some humor

people connecting / reacting

Have sth to talk about. Respect your audience

What are sucess factors of a good talk?

Keeping it simple

A lot of dialogue with a lot of people after

Autenticity

Showing competance

Get he audience enthusiasm

full attention of audience satisfaction of the speaker

Not overcomplicating it

Relevance to audience

What are sucess factors of a good talk?

Catching eyes attention/looking into people's eyes! Speaking without reading (at least not reading lomg paragraphs if it is mot needed)

tone, blending facts, humor, emotion, and an interesting piece of history

Believe in what you talk about